# Laundromat123.com

LARRY LARSEN REAL ESTATE #494620 LARRY LARSEN INSURANCE #553938 O: 714-630-WASH (9274) C: 714-390-9969 1263 N. TUSTIN AVE, ANAHEIM, CA 92807







#### **PRESENTATION**

24 Hour Coin Laundry LISTED PRICE: \$425,000.00 **LAUNDRY NAME:** Address: 8142 Commonwealth Monthly Income: \$16.845.00 City: Buena Park Monthly Expenses: • \$9,151.61 \$7,693.39

State, Zip: CA, 90621 County: Orange

**Cross Street:** Los Robles

**DETAIL OF EXPENSES** 

**LEASE INFORMATION** 

STORE INFORMATION

Years Remaining:

**Option Term:** 

Size of Store:

Age of Store:

Hours Open:

Center Type:

Lease Deposit:

### **INCOME DETAILS**

**Current or Projected:** Actual 12 month average

> Monthly Gross: • \$16,845.00

Net Income: •

\$3,532.96 Times Gross: • Rent: 21% NNN or CAM: \$0.00 0% Times Net: • 55 **Utilities** \$2,793.77 **Cash on Cash:** • 28.6% 17%

0%

0%

0%

1%

Insurance: \$211.92 1%

Repair Parts: \* \$250.00 1% Repair Labor: \$400.00 2%

Cleaning Labor: \* \$1,500.00 9% Cleaning Supplies: \* \$25.00 0% **Vending Product:** \$229.46 1%

**Toilet Lock & Rentals:** \$18.50 0% **Personal Property Tax:** \$55.00 0% Alarm & Video: \$35.00 0%

> Amount: • NNN or CAM: •

Accounting: \* \$0.00 Advertising: \* \$0.00 Trash: \$0.00 Misc: \* \$100.00

> Up to individual owner's management decisions

> > \$3,532.96

\$3,000.00

2250 SqFt

Moderate

24 Hours

Strip Center

\$0.00

19

Inc

## **EQUIPMENT**

**FINANCING** 

Lender:

Payment:

Spendable: •

**Down Payment:** 

Amount Financed: •

**Interest Rate:** 

Topload: 10 Speed Queen 10Y Topload: 2 Speed Queen 2Y Frontload: 4 Dexter T-900 10Y Frontload: 2 Huebsch 55-LB 10Y Frontload: 7 Dexter T-600 10Y

Frontload: 3 Speed Queen 40-LB Older

\$225,000.00

\$200,000.00

\$2.322.17

\$5,371.22

Example Only!

7% for 10 years

Frontload: 4 Dexter T-400 8Y Frontload: 2 Dexter T-300 10Y Frontload: 3 Dexter T-300 1Y

Dryer: 14 Dexter Stack (28) 10Y .25/12min Dryer: 16 Speed Queen ?Y .25/12min Changer: 2 Standard 4 hopper, 2 hopper

Soap Machine: 1 8 selection Bag Machine: 1 2 selection Toilet Lock: 1 Leased

Soda: 1 Leased

Video Games: 4 3 owned, 1 leased Water Heater: 1 Paloma tankless

Parking: Shared Exposure: Very Good COMMENTS

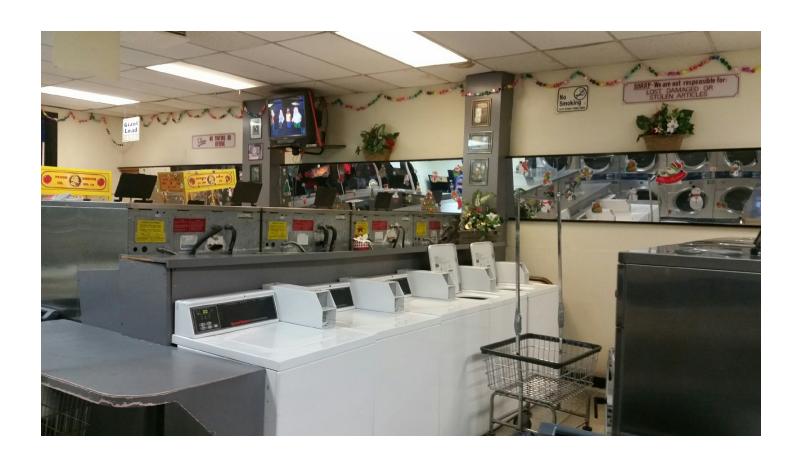
This is a rare Orange County location. Premium location. Population: See Demographics

Sale Reason: Long term owner buying Texas investment.

This information may not be 100% accurate, complete or up to date; do not rely on this information as a substitute for your own due diligence relating to income, expenses, lease terms or equipment age, type, condition, number and model. The seller and agent do not make any representation or warranty about the accuracy of this information. Preliminary evaluation is its only purpose.













LARRY LARSEN, REALTOR® LARRY LARSEN INSURANCE #553938 O: 714-630-WASH (9274) C: 714-390-9969 1263 N. TUSTIN AVE, ANAHEIM, CA 92807





LOCATION: 8142 Commonwealth Avenue



### SITE SELECTION ANALYSIS

	PTS	POPULATION - 1 MILE RADIUS	PT	s	STORE LOCATION IN SHOPPING CENTER
	1	Below 24,900	-2	2	Corner or Crotch Unit
	4	25,000 to 29,999	1		Interior Unit
6	6	30,000 to 34,999	<b>3</b> 3	3	End Unit
	8	35,000 to 40,000 & 1 more for each 5K higher	5	5	Free Standing Building
	PTS	HISPANIC POPULATION - 1 MILE	PT	s	IMPACT OF NEARBY BUSINESSES
	1	Less Than 20%		1	Near Hair Salon, Bar or Teenage Attraction
	4	21% to 28%			Near Long-Term Parking Business
	5	29% to 36%		2	Same Center as Major Food Store
9	6	36% to 40% & 1 more for each 10% higher	<b>3</b> 3	3	7-11 Or Mini-Market (or no neighbors)
	ı				
	PTS		PT	S	TYPE OF STREET
	2	27% Or Less	<u> </u>		Neighborhood Street
	3	28% To 34%	<u></u>		Major Neighborhood Street
	5	35% To 44%	3		Medium Arterial Street
8	6	45% TO 50% & 1 more for each 10% higher	<b>4</b> 4	ļ	Major Arterial Street
	PTS	LAUNDROMATS WITHIN 1 MILE	PT	s	TYPE OF COMMERCIAL BUILDING
	0	Six or More Laundromats	1		Old or Unkept Neighborhood Center
	2	Four or Five Laundromats	<b>3</b> 3	3	Neighborhood Shopping Center
4	4	Two or Three Laundromats	4	Ļ	Major Shopping Center with Large Food Store
	6	One or None Laundromats	5	5	Free Standing Building
	PTS	DARKING AVAILABLE AT SITE	PT		ENTRANCES TO SITE
		PARKING AVAILABLE AT SITE			ENTRANCES TO SITE
		Parking Not Directly In Front of Store	1		One Entrance
4	1	Limited Parking In Front of Store	2 2		Two
4	4	One Space for Every 400 SqFt Of Store	$\frac{3}{4}$		Three
	5	One Space for Every 300 SqFt Of Store	4	ŀ	Four or More
	PTS	MOST COMMON HOUSING IN 1 MILE	PT	s	GLASS EXPOSURE
	0	Senior Housing or Single Family Homes	-1	1	Limited Glass in Front
	2	Single Family Homes	2	2	Mostly Glass Front
4	4	Mixed: Town Homes, Apartments, Condos	3	3	Full Glass Front
	6	Apartments, Duplexes, Trailer Parks	<b>4</b> 4	ļ	Full Glass Front and Side
	PTS	VISIBILITY OF SIGNAGE	PT	s	BLUE COLLAR WORKERS - 1 MILE RADIUS
	0	Limited Signage	□ 1		Below 25%
	2	Store Sign Visible	2 2		25% To 30%
-	3	Store Sign Visible for 300' Or More	3		31% To 35%
4	4	Monument Sign Visible For 300'			36% to 40% & 1 more for each 5% higher
		J			- 3

**NUMERICAL RATING** 60 TOTAL POINTS

**Excellent Location** 58 and up 50 to 57 **Great Location Good Location** 42 To 49 41 or less **Fair Location** 





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MAYTAG & DRYERS

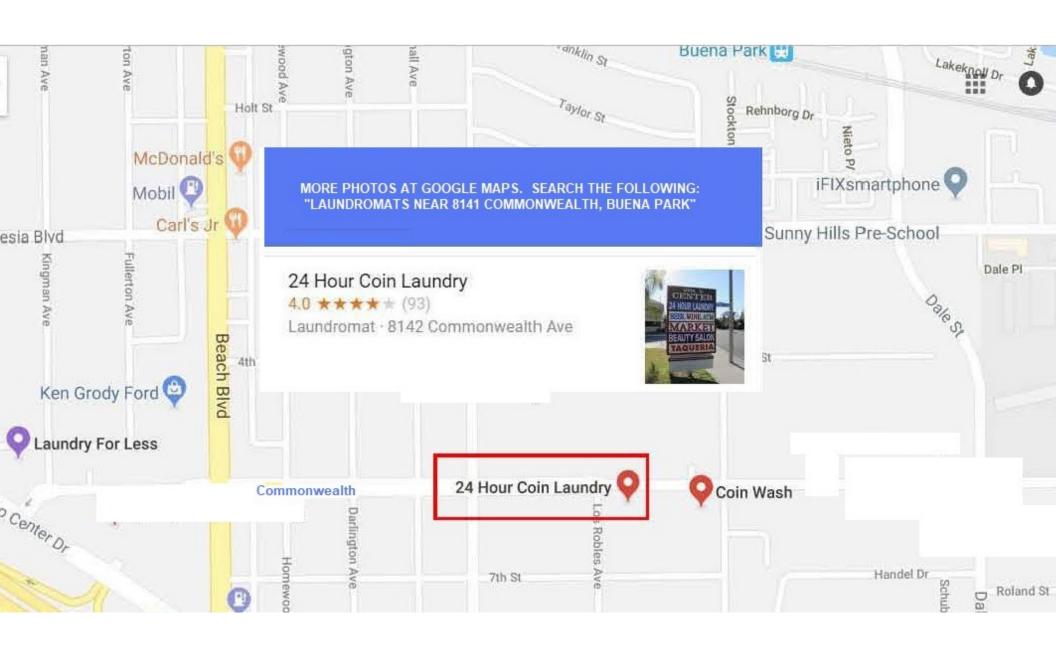


Address: 8142 Commonwealth, Buena Park

Description	.5 Miles	1 Miles	2 Miles	
POPULATION BY YEAR				
Population (4/1/1990)	6,303	23,492	72,108	
Population (4/1/2000)	8,026	29,572	82,637	
Population (4/1/2010)	8,511	30,781	88,556	
Population (1/1/2018)	9,045	32,882	94,044	32,882
Population (1/1/2023)	9,392	34,158	97,633	
Population Growth (2018/2010)	6.27	6.83	6.2	
Population Forecast (2023/2018)	3.84	3.88	3.82	
POPULATION BY RACE				
White Alone	3,169	11,317	37,541	
Black Alone	349	1,339	2,847	
Asian Alone	1,865	7,680	25,227	
American Indian and Alaska Native Alone	68	341	900	
Other Race Alone	2,709	8,690	18,059	
Two or More Races	351	1,414	3,982	
POPULATION BY ETHNICITY				
Hispanic	4,971	16,259	38,638	69%
White Non-Hispanic	1,283	5,159	20,520	
DETAILED HOUSEHOLD CHARACTERISTICS				
Household, Average Size	3.59	3.46	3.42	
HOUSEHOLDS BY RACE				
White	952	3,540	12,183	
Black	120	460	965	
Asian	624	2,509	7,493	
American Indian and Alaska Native	21	93	252	
Other Race	567	1,902	3,950	
Two or More Races	70	306	838	
HOUSEHOLDS BY ETHNICITY				
Hispanic		3,590	8,646	
White Non-Hispanic	542	2,156	8,226	
HOUSING UNITS BY OCCUPANCY				

Total Units	2,478	9,262	26,821	
Occupied Units	2,354	8,810	25,681	
Vacant Units	124	452	1,140	
HOUSING UNITS BY TENURE				
Housing, Occupied Units	2,354	8,810	25,681	
Housing, Owner Occupied	768	2,920	13,852	
Housing, Renter Occupied	1,586	5,890	11,829	67%
	2,555	3,030	11,013	0770
OCCUPIED HOUSING STRUCTURES				
	2.254	0.010	35 601	
Housing, Occupied Units	2,354	8,810	25,681	
Housing, Occupied Structure with 1 Unit Detached	705	2,820	13,901	
Housing, Occupied Structure with 1 Unit Attached	290	1,059	2,830	
Housing, Occupied Structure with 2 Units	47	253	438	
Housing, Occupied Structure with 3-4 Units	146	819	1,832	
Housing, Occupied Structure with 5-9 Units	68	854	1,261	
Housing, Occupied Structure with 10-19 Units	544	1,373	2,185	
Housing, Occupied Structure with 20-49 Units	462	891	1,430	
Housing, Occupied Structure with 50+ Units	92	698	1,540	
Housing, Occupied Structure Trailer	0	43	264	
Housing, Occupied Structure Other	0	0	0	
mousing, occupied structure exists	, , ,		-	
RENTER OCCUPIED HOUSEHOLDS BY RENT VALUE				
	1 506	F 800	11 820	
Housing, Renter Occupied	1,586	5,890	11,829	44 400 00
Housing, Median Rent (\$)	1,185	1,182	1,281	\$1,182.00
Housing, Rent less than \$250	0	161	184	
Housing, Rent \$250-\$499	53	198	263	
	l 6l	242	548	
Housing, Rent \$500-\$749	U			
Housing, Rent \$500-\$749  Housing, Rent \$750-\$999	238	1,023	1,597	
			1,597 2,736	
Housing, Rent \$750-\$999	238	1,023		
Housing, Rent \$750-\$999 Housing, Rent \$1,000-\$1,249	238 602	1,023 1,694	2,736	
Housing, Rent \$750-\$999  Housing, Rent \$1,000-\$1,249  Housing, Rent \$1,250-\$1,499	238 602 333	1,023 1,694 1,352	2,736 2,951	
Housing, Rent \$750-\$999  Housing, Rent \$1,000-\$1,249  Housing, Rent \$1,250-\$1,499  Housing, Rent \$1,500-\$1,999	238 602 333 200	1,023 1,694 1,352 786	2,736 2,951 1,922	
Housing, Rent \$750-\$999  Housing, Rent \$1,000-\$1,249  Housing, Rent \$1,250-\$1,499  Housing, Rent \$1,500-\$1,999  Housing, Rent \$2,000+	238 602 333 200 55	1,023 1,694 1,352 786 261	2,736 2,951 1,922 1,178	
Housing, Rent \$750-\$999  Housing, Rent \$1,000-\$1,249  Housing, Rent \$1,250-\$1,499  Housing, Rent \$1,500-\$1,999  Housing, Rent \$2,000+	238 602 333 200 55	1,023 1,694 1,352 786 261	2,736 2,951 1,922 1,178	
Housing, Rent \$750-\$999  Housing, Rent \$1,000-\$1,249  Housing, Rent \$1,250-\$1,499  Housing, Rent \$1,500-\$1,999  Housing, Rent \$2,000+  Housing, No Cash Rent	238 602 333 200 55	1,023 1,694 1,352 786 261 173	2,736 2,951 1,922 1,178 450	
Housing, Rent \$750-\$999  Housing, Rent \$1,000-\$1,249  Housing, Rent \$1,250-\$1,499  Housing, Rent \$1,500-\$1,999  Housing, Rent \$2,000+  Housing, No Cash Rent  HOUSING UNITS BY YEAR BUILD  Total Housing Units	238 602 333 200 55 99	1,023 1,694 1,352 786 261 173 9,262	2,736 2,951 1,922 1,178 450	1968
Housing, Rent \$750-\$999  Housing, Rent \$1,000-\$1,249  Housing, Rent \$1,250-\$1,499  Housing, Rent \$1,500-\$1,999  Housing, Rent \$2,000+  Housing, No Cash Rent  HOUSING UNITS BY YEAR BUILD  Total Housing Units  Housing, Median Year Built	238 602 333 200 55 99 2,478	1,023 1,694 1,352 786 261 173 9,262	2,736 2,951 1,922 1,178 450 26,821	1968
Housing, Rent \$750-\$999  Housing, Rent \$1,000-\$1,249  Housing, Rent \$1,250-\$1,499  Housing, Rent \$1,500-\$1,999  Housing, Rent \$2,000+  Housing, No Cash Rent  HOUSING UNITS BY YEAR BUILD  Total Housing Units  Housing, Median Year Built  Housing, Built 2010 or Later	238 602 333 200 55 99 2,478 1968	1,023 1,694 1,352 786 261 173 9,262 1968	2,736 2,951 1,922 1,178 450 26,821 1964 47	1968
Housing, Rent \$750-\$999  Housing, Rent \$1,000-\$1,249  Housing, Rent \$1,250-\$1,499  Housing, Rent \$1,500-\$1,999  Housing, Rent \$2,000+  Housing, No Cash Rent  HOUSING UNITS BY YEAR BUILD  Total Housing Units  Housing, Median Year Built  Housing, Built 2010 or Later  Housing, Built 2000 to 2009	238 602 333 200 55 99 2,478 1968 2	1,023 1,694 1,352 786 261 173 9,262 1968 13	2,736 2,951 1,922 1,178 450 26,821 1964 47 2,203	1968
Housing, Rent \$750-\$999 Housing, Rent \$1,000-\$1,249 Housing, Rent \$1,250-\$1,499 Housing, Rent \$1,500-\$1,999 Housing, Rent \$2,000+ Housing, No Cash Rent  HOUSING UNITS BY YEAR BUILD Total Housing Units Housing, Median Year Built Housing, Built 2010 or Later Housing, Built 2000 to 2009 Housing, Built 1990 to 1999	238 602 333 200 55 99 2,478 1968 2 292	1,023 1,694 1,352 786 261 173 9,262 1968 13 531	2,736 2,951 1,922 1,178 450 26,821 1964 47 2,203 1,176	1968
Housing, Rent \$750-\$999  Housing, Rent \$1,000-\$1,249  Housing, Rent \$1,250-\$1,499  Housing, Rent \$1,500-\$1,999  Housing, Rent \$2,000+  Housing, No Cash Rent  HOUSING UNITS BY YEAR BUILD  Total Housing Units  Housing, Median Year Built  Housing, Built 2010 or Later  Housing, Built 2000 to 2009  Housing, Built 1990 to 1999  Housing, Built 1980 to 1989	238 602 333 200 55 99 2,478 1968 2 292 160	1,023 1,694 1,352 786 261 173 9,262 1968 13 531 791 1,072	2,736 2,951 1,922 1,178 450 26,821 1964 47 2,203 1,176 2,291	1968
Housing, Rent \$750-\$999 Housing, Rent \$1,000-\$1,249 Housing, Rent \$1,250-\$1,499 Housing, Rent \$1,500-\$1,999 Housing, Rent \$2,000+ Housing, No Cash Rent  HOUSING UNITS BY YEAR BUILD  Total Housing Units Housing, Median Year Built Housing, Built 2010 or Later Housing, Built 2000 to 2009 Housing, Built 1990 to 1999 Housing, Built 1980 to 1989 Housing, Built 1970 to 1979	238 602 333 200 55 99 2,478 1968 2 292 160 335 421	1,023 1,694 1,352 786 261 173 9,262 1968 13 531 791 1,072 1,898	2,736 2,951 1,922 1,178 450 26,821 1964 47 2,203 1,176 2,291 5,226	1968
Housing, Rent \$750-\$999  Housing, Rent \$1,000-\$1,249  Housing, Rent \$1,250-\$1,499  Housing, Rent \$1,500-\$1,999  Housing, Rent \$2,000+  Housing, No Cash Rent  HOUSING UNITS BY YEAR BUILD  Total Housing Units  Housing, Median Year Built  Housing, Built 2010 or Later  Housing, Built 2000 to 2009  Housing, Built 1990 to 1999  Housing, Built 1980 to 1989	238 602 333 200 55 99 2,478 1968 2 292 160	1,023 1,694 1,352 786 261 173 9,262 1968 13 531 791 1,072	2,736 2,951 1,922 1,178 450 26,821 1964 47 2,203 1,176 2,291 5,226 5,431	1968
Housing, Rent \$750-\$999 Housing, Rent \$1,000-\$1,249 Housing, Rent \$1,250-\$1,499 Housing, Rent \$1,500-\$1,999 Housing, Rent \$2,000+ Housing, No Cash Rent  HOUSING UNITS BY YEAR BUILD  Total Housing Units Housing, Median Year Built Housing, Built 2010 or Later Housing, Built 2000 to 2009 Housing, Built 1990 to 1999 Housing, Built 1980 to 1989 Housing, Built 1970 to 1979	238 602 333 200 55 99 2,478 1968 2 292 160 335 421	1,023 1,694 1,352 786 261 173 9,262 1968 13 531 791 1,072 1,898	2,736 2,951 1,922 1,178 450 26,821 1964 47 2,203 1,176 2,291 5,226	1968
Housing, Rent \$750-\$999 Housing, Rent \$1,000-\$1,249 Housing, Rent \$1,250-\$1,499 Housing, Rent \$1,500-\$1,999 Housing, Rent \$2,000+ Housing, No Cash Rent  HOUSING UNITS BY YEAR BUILD Total Housing Units Housing, Median Year Built Housing, Built 2010 or Later Housing, Built 2000 to 2009 Housing, Built 1990 to 1999 Housing, Built 1980 to 1989 Housing, Built 1970 to 1979 Housing, Built 1970 to 1979	238 602 333 200 55 99 2,478 1968 2 292 160 335 421	1,023 1,694 1,352 786 261 173 9,262 1968 13 531 791 1,072 1,898 2,400	2,736 2,951 1,922 1,178 450 26,821 1964 47 2,203 1,176 2,291 5,226 5,431	1968
Housing, Rent \$750-\$999 Housing, Rent \$1,000-\$1,249 Housing, Rent \$1,250-\$1,499 Housing, Rent \$1,500-\$1,999 Housing, Rent \$2,000+ Housing, No Cash Rent  HOUSING UNITS BY YEAR BUILD Total Housing Units Housing, Median Year Built Housing, Built 2010 or Later Housing, Built 2000 to 2009 Housing, Built 1990 to 1999 Housing, Built 1980 to 1989 Housing, Built 1970 to 1979 Housing, Built 1960 to 1969 Housing, Built 1950 to 1959	238 602 333 200 55 99 2,478 1968 2 292 160 335 421 545	1,023 1,694 1,352 786 261 173 9,262 1968 13 531 791 1,072 1,898 2,400 1,727	2,736 2,951 1,922 1,178 450  26,821 1964 47 2,203 1,176 2,291 5,226 5,431 8,635	1968

DETAILED INCOME CHARACTERISTICS				
	472.072.726	660,004,502	2.4.62.400.507	
Total Personal Income (\$)	173,872,726	668,094,582	2,163,489,507	
Total Household Income (\$)	171,478,135	654,869,779	2,125,313,498	
Median Household Income (\$)	51,716	52,610	62,262	
Average Household Income (\$)	72,845	74,333	82,758	
Per Capita Household Income (\$)	20,429	21,705	24,431	
Household High Income Average (\$)	1,134,446	525,939	471,144	
General Employment Characteristics (Pop 16+)				
Total Civilian Potential	3,783	13,468	38,613	
White Collar	1,835	6,977	23,130	
Blue Collar	948	3,039	8,233	30%
DETAILED NON-FAMILY CHARACTERISTICS				
Non-Families By Size				
Median Size	1.71	1.69	1.68	
1 Person	344	1,324	3,636	
2 Person	101	335	901	
3 Person	21	84	207	
4 Person	10	40	103	
5 Person	6	25	56	
6 Person	4	8	24	
7 or More Person	3	12	20	
Non-Families By Income				
Less than \$15,000	44	392	934	
\$15,000 to \$24,999	61	185	531	
\$25,000 to \$34,999	51	172	497	
\$35,000 to \$49,999	130	375	844	
\$50,000 to \$74,999	99	240	796	
\$75,000 to \$99,999	25	229	692	
\$100,000 to \$124,999	35	126	333	
\$125,000 to \$149,999	36	73	168	
\$150,000 to \$199,999	2	18	82	
\$200,000 and Over	6	18	70	
BLOCK GROUP COUNT		17	5	



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### **LAUNDROMAT LOAN CALCULATOR**

**Payments Per Year** 12

#### **CALCULATE THE PAYMENT**

\$200,000.00 **Loan Amount Annual Interest Rate** 7.000% Term of Loan (in Years) 10 **PAYMENT** \$2,322.17

Interest Over Loan Period is \$78,660.35

Results are only estimates. Interest rates may vary, values may be off due to rounding, and the calculator does not take into account fees, extra payments, tax deductions and/or other costs charged by lender. Consult your lender for complete details.

#### BUYER'S DUE DILIGENCE DISCLOSURE FOR LAUNDROMATS

Laundromats are purchased for a variety of reasons: a desire for business ownership, pride, self-employment opportunities, employment for a relative, estate planning, potential tax benefits, cash flow, and equity gain are examples of these reasons. You should carefully consider your resources and your reasons for making a Laundromat investment. The Laundromat business is an "all cash" business making absolutely accurate verification of income on an existing Laundromat difficult. Income and expense projection on new stores should not be taken as a guarantee of actual performance, but as a reference for comparison of investments.

Laundromat salespersons are not able to provide legal advice, accounting advice, or income guarantees. Use your own judgment and have your own professionals advisors (in addition to LARSEN) to assist you in any decision to purchase a Laundromat. You may want to consider some or all of the following in your analysis:

- **1. Meet the Seller.** The most often used verification of income is the statements of the Seller. A meeting with the Seller will also provide valuable additional information on the current manner of operation.
- **2. Utility Bills.** Review the utility bills. Water bills are frequently used in a variety of formulas to give an indication of income. This method is often accurate to within 5-15% of stated income.
- **3. Books and Records.** The last three years of written records and bank statements of the Seller can assist in income verification.
- **4. Income Tax Records.** The Schedule C income tax forms of the Seller are sometimes withheld, but if afforded the opportunity, request and review them, since few owners over-report income on tax forms.
- **5. Collection Period.** You may feel comfortable requesting a period of joint collection of the coin boxes with the owner. This should not be viewed as a method of income verification.
- **6. Store Site Survey.** Observe business activity at the Laundromat at various times during the week and at different times during the day.
- **7. Competition Observation.** Consider the competition and the potential for additional competition including nearby apartment buildings. Check with city departments for appropriate permits and licenses and local leasing agents for nearby vacant commercial centers or empty lots for potential new store construction.
- **8. Lease Review.** Carefully read the entire lease agreement, addendums, options and all of the provisions. Consult an attorney if you do not understand your rights and obligations.
- **9. Visit the City.** Go to the building department of the city where the Laundromat is located. Request building records, permits, drawings and Certificate of Occupancy to verify their records match the Laundromat records. Check with departments to see if any changes are anticipated for the area of the Laundromat, including development, zoning changes or eminent domain issues.
- **10. Visit the Police Department.** Check with the policing authority to verify any problems or notable crime issues at or near the Laundromat.
- **11**. **Research**. Trade journals, magazine articles, books and websites on the Laundromat business are readily available, and you can use www.Laundromat123.com on the web for education information. National, state, or local organizations of Laundromat owners have a variety of information available, including demographic data for the store location.
- **12. Acknowledgement.** I hereby acknowledge I have read, discussed and understand the above, and accept and agree that the use of information received from a sales agent is to be used at my sole discretion and risk.

Date: Signed:		Buyer Name Printed:	
	They Flex		
Signed:	Owycom	Larry Larsen Real Estate, Broker	